



**avara**  
PHARMACEUTICAL SERVICES

# Corporate Presentation

# Our Mission

**Avara Pharmaceutical Services is a CMO whose goal is to deliver a world-class outsourcing experience to our customers**

- We strive to consistently deliver on all commitments, “On Time, In Full, and at a Fair Price.”
- We offer a global network of world-class facilities, with proven commercial records, to meet the highest quality and reliability standards.
- By valuing and retaining long-tenured staff, we ensure institutional expertise and knowledge.
- Our flexibility allows us to tailor our services to your needs.
- We create trust through transparent communication.

# Corporate Overview

## Norman, Oklahoma – Corporate Headquarters

- All global operations are managed from this facility.
- Our lean corporate structure ensures greater customer value.
- Our site management teams work closely with each other via our global network.

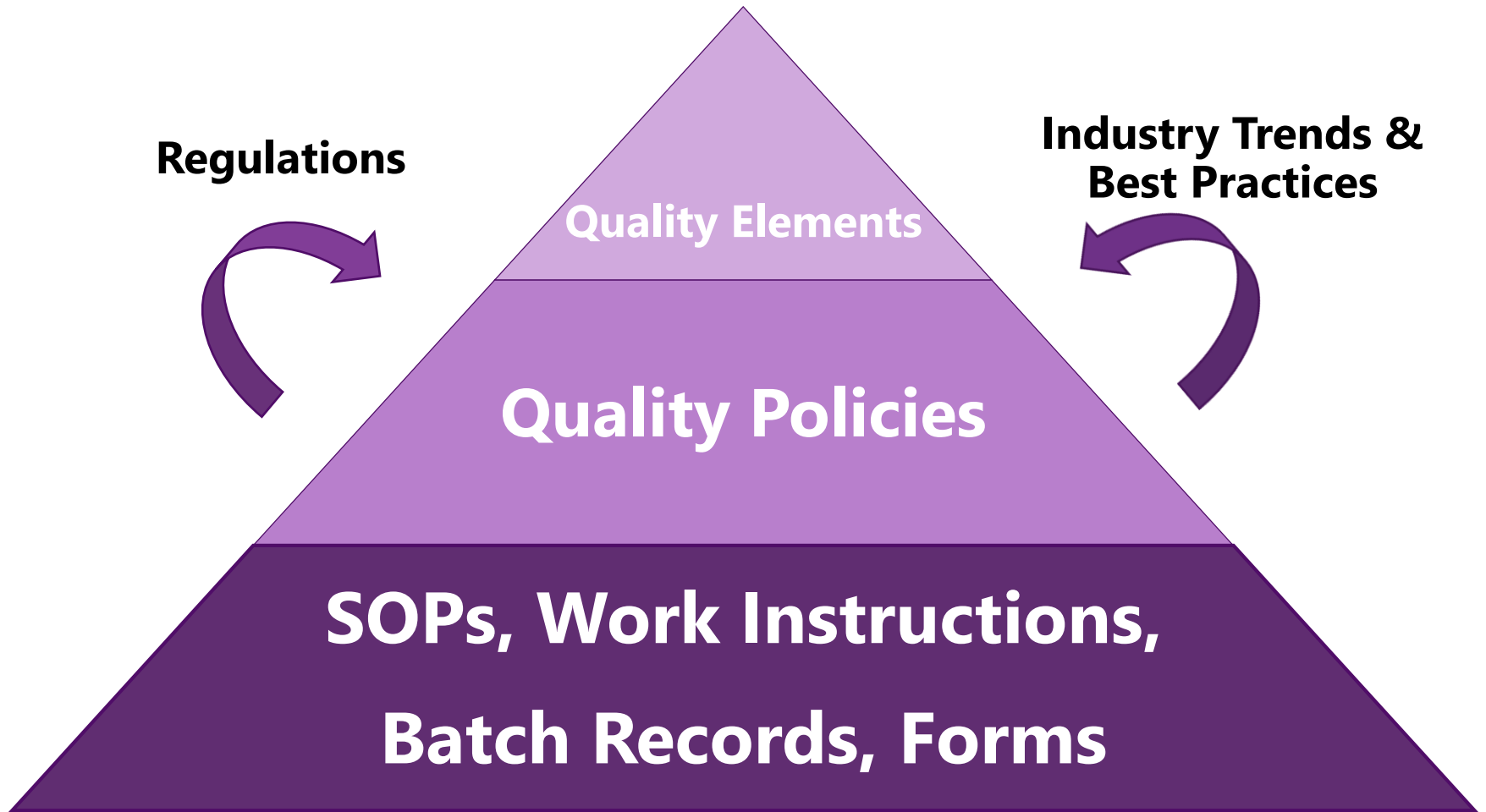
### Avara: By The Numbers

- Total Headcount: ~750
- Current SKUs: 250
- Markets Served: >100

NORMAN, OKLAHOMA (HQ)



# Avara Quality System: QMS / GMP Framework



Global Quality Management Systems (GMP) Framework compliant with FDA, ICH, and all other applicable Regulatory Authorities.

# Capabilities Overview

**Avara offers broad experience in pharmaceutical product transfers, commercialization, and launch.**

- **Solid dose drug product:** Including potent and controlled substances, spray drying, small batch, and OTC.
- **Parenteral drug product:** Including aseptic fill into vials & ampoules, terminal sterilization, and lyophilization.
- **Packaging:** Primary, secondary, global distribution, and supply chain support.



# Our Global Footprint



## Avara Pharmaceutical Services

# Arecibo, Puerto Rico

## Facility Overview

- Acquired from Merck & Co.
- Over 35 years of site experience
- Manufactures multiple commercial products, including blockbusters
- Wet granulation & drying
- Sphere / pellet coating
- Extrusion
- Compression, encapsulation, film coating
- Packaging in plastic bottles
- Scheduled drugs CII & CIII



# Aiken, South Carolina

## Facility Overview

- Acquired from GSK
- Over 39 years of site experience
- Multiple successful Rx to OTC switches
- Tablets, capsules, & lozenges
- Wet granulation, fluid bed granulation & drying
- Compression, coating, & printing
- Packaging into blister, bottle





# Norman, Oklahoma

## Facility Overview

- Acquired from Astellas Pharma
- Over 35 years of site experience
- Manufactures six commercial products, including two blockbusters
- Clinical to commercial-scale supply
- Tablets, capsules, & sachets
- Spray drying
- Wet granulation, fluid bed granulation, & drying
- Compression, coating, printing
- Packaging in blisters, bottles, & vials



# Liscate, Italy

## Facility Overview

- Acquired from Pfizer
- Proven track record as a contract manufacturer
- €30 million of investment since 2009
- Lyophilization > 90 sq. M
- Aseptic filling and terminal sterilization
- Aseptic powder filling into vials
- Multi-country labelling, finishing and serialization
- Development labs and small-scale equipment
- High containment capabilities



# Capabilities Matrix - OSD

Location	Controlled Substances	Milling	Blending	Dry Granulation (Powder Mixtures)	Wet Granulation	Drying	Compression—Single, Bi- & Tri- Layer	Encapsulation	Film Coating	Column Coating	Wurster Coating	Blisters	Bottles	Serialization	Cartoning	Laser Printing	Automatic Visual Inspection
	Manufacturing											Packaging					
Arecibo, PR	II & III	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Aiken, SC		x	x	x	x	x	Single & Bi-Layer	x	x			x	x		x	x	x
Norman, OK		x	x	x	x	x	Single & Bi-Layer		x			x	x	x	x	x	x

# Capabilities Matrix – Sterile F & F

Location	Dispensing	Compounding	Small Volume Parenteral Aseptic Filling (Vials)	Small Volume Parenteral Aseptic Filling (Amps)	Small Volume Parenteral TS Filling (Vials)	Small Volume Parenteral TS Filling (Amps)	Lyophilized Products	Aseptic Powder Filling	Visual Inspection	Sterile Vials & Ampoules	Serialization	Cartoning	Laser Printing	Labelling
	Manufacturing									Packaging				
Liscate, IT	x	x	x	x	x	x	x	x	x	x	x	x	x	x

# Avara and You—

## Customer Care-Customer Relationship Team

The Customer Relationship Team (CRT) is the team identified and led by the Customer Relationship Leader (CRL) to deliver projects on time and in full, as well as at the agreed upon cost. This team manages the overall customer relationship.

The CRT is the key component for delivering on the Avara pledge of providing a world-class, customer-oriented outsourcing experience by delivering on our commitments: scope, schedule, quality/regulatory compliance, and price

# Avara and You—

## Quality, Delivery, Integrity

Avara is committed to being easy to work with. When you partner with us, you can be assured our priority is to deliver a world-class customer experience.

We are **Committed** to delivering an exceptional customer experience.

Our **Company Culture** allows us to deliver on our assurances.

We offer **Transparency** in all operations and communication.

We have the **Flexibility** to adjust to your priorities and the agility to respond quickly.

We will work with **Integrity** in all areas so we can earn your trust.



# Avara and You—

Quality, Delivery, Integrity

## Thank You!

- We are grateful for your time and your consideration of this presentation.
- We'd like to understand your needs and utilize Avara's approach to exceed your expectations with a world-class outsourcing experience.

Please visit [www.avara.com](http://www.avara.com) for additional information.